State of Vermont
Dept of Buildings & General Svcs
Office of Purchasing & Contracting
1078 US Rte 2 - Middlesex
Montpelier VT 05633-7501 USA



Vendor ID 0000010383 Valk Manufacturing Co PO Box 428 New Kingstown PA 17072-0428 USA

Contract ID		Page
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Contract Dates		Origin
07/21/2008 to 07/20/2009		CPŠ
Description:		Contract Maximum
CPS SNOWPLOW	/ BLADES	\$9,999,999,999.00
Buyer Name	Buyer Phone	Contract Status
Smith,Steven D	828-4681	Approved

Phone #: 717-766-0711

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Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1	5355	CARBIDE TIP STEEL BLADE - 6" TOP PUNCH - ONE WAY - 6 HOLE - END SECTION - 44" - PART #: 48-970-003	EA	190.12000	0.00	0.00
2	5354	CARBIDE TIP STEEL BLADE - 6" TOP PUNCH - ONE WAY - 5 HOLE - CENTER SECTION - 44" - PART #: 48-970-004	EA	190.12000	0.00	0.00
3	5356	CARBIDE TIP STEEL BLADES - 6" TOP PUNCH - ONE WAY - 3 HOLE, 1 PIECE 28" CENTER SECTIONS - PART NUMBER: 48-970-005	EA	120.98000	0.00	0.00
4	8456	CARBIDE TIP STEEL PLOW BLADES 6" TOP PUNCH - WING END SECTION RIGHT HAND WILL DESIGNATE THE DIRECTION OF THE TAPER ON THE LEADING EDGE PART NUMBER: 48-970-013	EA	86.42000	0.00	0.00
5	8457	CARBIDE TIP STEEL PLOW BLADES - 6" TOP PUNCH - WING END SECTION LEFT HAND - WILL DESIGNATE THE DIRECTION OF THE TAPER ON THE LEADING EDGE PART NUMBER: 48-970-013	EA	86.42000	0.00	0.00
7	5317	1x8" FSE THROUGH HARDENED STEEL PLOW BLADES 8" TOP PUNCH - ONE WAY - 60" SECTION - 8 HOLE - PART NUMBER: 48-960-002	EA	122.00000	0.00	0.00
8	5353	1x8" FSE THROUGH HARDENED STEEL PLOW BLADES - 8" TOP PUNCH - ONE WAY - 72" SECTION - 9 HOLE - PART NUMBER: 48-960-003	EA	146.00000	0.00	0.00
9	5322	REGULAR STEEL SNOW PLOW BLADES - ONE WAY - 17 HOLE, 8" CENTER PUNCH - 11' PLOW BLADE - PART # - 48-910-001	EA	141.00000	0.00	0.00
10	5340	REGULAR STEEL SNOW PLOW BLADES - ONE WAY - 17 HOLE, 6" TOP PUNCH- 11' PLOW BLADE PART NUMBER - 48-910-002	EA	106.00000	0.00	0.00
11	5323	REGULAR STEEL SNOW PLOW BLADES - WING BLADE - 17 HOLE, 8" TOP PUNCH - 11' PLOW BLADE - PART NUMBER: 48-910-003	EA	141.00000	0.00	0.00
12	8458	REGULAR PLOW STEEL SNOW PLOW BLADES - BLADE 12', 14 HOLE, 6" TOP PUNCH - PART NUMBER: 48-910-006	EA	116.00000	0.00	0.00
13	5324	REGULAR STEEL SNOW PLOW BLADES - WING BLADE 9', 14 HOLE, 8" CENTER PUNCH - PART NUMBER: 48-920-002 .	EA	116.00000	0.00	0.00

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14	5325	REGULAR STEEL SNOW PLOW BLADES - 6" TOP PUNCH, 14 HOLE BLADE - 9' WING BLADE - PART #: 48-920-003	EA	87.00000	0.00	0.00
15	5360	REGULAR STEEL SNOW PLOW BLADES - 8" TOP PUNCH 14 HOLE BLADE - 9' WING BLADE - PART NUMBER: 48-920-004	EA	116.00000	0.00	0.00
16	8459	REGULAR STEEL SNOW PLOW BLADES - WING BLADE 10', 15 HOLE, 6" TOP PUNCH - PART NUMBER:48-920-005	EA	96.00000	0.00	0.00
17	5341	REGULAR STEEL SNOW PLOW BLADES - 72" GRADER BLADE SECTION 6" - PART NUMBER: 48-930-001	EA	48.00000	0.00	0.00
18	5326	REGULAR STEEL SNOW PLOW BLADES - 72" GRADER BLADE SECTION 8" - PART # - 48-930-002	EA	49.00000	0.00	0.00
19	8460	REGULAR STEEL SNOW PLOW BLADES - 72" SERRATED GRADER BLADE SECTION, 6" - PART # - 48-930-003	EA	63.00000	0.00	0.00
20	5361	8" CENTER PUNCHED 12' REGULAR STEEL BLADE, 18 HOLE. PART NUMBER: 48-930-005	EA	155.00000	0.00	0.00
21	8461	REGULAR STEEL SNOW PLOW BLADES - 11' CAT 120 GRADER WING 6" TOP PUNCH - PART # - 48-930-006	EA	106.00000	0.00	0.00
22	5329	REGULAR STEEL SNOW PLOW BLADES - JOHN DEERE 544E BUCKET CUTTING EDGE - PART NUMBER: 48-940-001	EA	367.00000	0.00	0.00
23	5327	REGULAR STEEL SNOW PLOW BLADES - JOHN DEERE 544G & H - BUCKET CUTTING EDGE SET - PART NUMBER: 48-940-002	EA	70.00000	0.00	0.00
24	8462	REGULAR STEEL SNOW PLOW BLADES - JOHN DEERE 310 & 410 - BUCKET CUTTING EDGE - PART NUMBER: 48-940-003	EA	272.00000	0.00	0.00
25	8463	REGULAR STEEL BUCKET CUTTING EDGE - CRAIG SNOWBUCKET EDGE - PART NUMBER: 48-940-005	EA	400.00000	0.00	0.00
26	8464	REGULAR STEEL SNOW PLOW BLADES - 7 1/2' FISHER PLOW BLADE 6" TP - PART NUMBER: 48-940-020	EA	66.00000	0.00	0.00
27	8465	REGULAR STEEL SNOW PLOW BLADES - 8' FISHER PLOW BLADE 6" TP - PART NUMBER: 48-940-021	EA	66.00000	0.00	0.00

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Phone #: 717-766-0711

Line # Item ID	ne #: /1/-/66-0/11	UOM	Unit Price	Max Qty	Max Amt
28 8466	REGULAR STEEL SNOW PLOW BLADES - 120" VIKING RUNWAY PLOW SECTION 8" CP - PART NUMBER: 48-940-010	EA	130.00000	0.00	0.00
29	6" TOP PUNCHED 36" CARBIDE BLADE, 5 HOLES (12") PART NUMBER: 48-970-020	EA	155.55000	0.00	0.00
30	48" CARBIDE BLADE, 6" TOP PUNCHED, 6 HOLES (12"). PART NUMBER: 48-970-021	EA	207.40000	0.00	0.00
31	6" TOP PUNCHED 84" CARBIDE JD GRADER BLADE, 15 HOLE PART NUMBER: 48-970-030	EA	362.95000	0.00	0.00
32	8" TOP PUNCHED 60" 1x8" FSE THROUGH HARDENED STEEL BLADE, 7 HOLE (12"). PART NUMBER: 48-960-010	EA	122.00000	0.00	0.00
33	8" TOP PUNCHED 72" 1x8" FSE THROUGH HARDENED STEEL BLADE, 8 HOLE (12"). PART NUMBER: 48-960-011	EA	146.00000	0.00	0.00
34	8" TOP PUNCHED 84" 1x8" FSE THROUGH HARDENED STEEL BLADE, 15 HOLE PART NUMBER: 48-960-020	EA	171.00000	0.00	0.00
35	6" TOP PUNCHED 11' REGULAR STEEL BLADE, 13 HOLE (12"). PART NUMBER: 48-910-020	EA	106.00000	0.00	0.00
36	6" TOP PUNCHED 10' REGULAR STEEL BLADE, 12 HOLES (12"). PART NUMBER: 48-910-021	EA	97.00000	0.00	0.00
37	6" TOP PUNCHED 9' REGULAR STEEL BLADE, 11 HOLES (12"). PART NUMBER: 48-910-022	EA	87.00000	0.00	0.00
38	1/2 X 8 AR FLAT BAR 119" TYPE B FOR KODIAC BLOWER	EA	272.00000	0.00	0.00
39	6" CP STARTS 2-1/2 FROM EDGE 83" LONG FOR BOBCAT BLOWER PART NUMBER: 6673446	EA	90.00000	0.00	0.00

CONTRACT TERMS AND ADDITIONAL INFORMATION

SCOPE OF CONTRACT: TO PROVIDE SNOW PLOW BLADES AND CUTTING EDGES TO VARIOUS STATE AGENCIES AND POLITICAL SUBDIVISIONS WITHIN VERMONT.

CONTRACT PERIOD: JULY 21, 2008 - JULY 20, 2009.

PRICES TO REMAIN FIRM UNTIL 01/16/2009. PRICE CHANGES MAY BE REVIEWED AFTER THIS TIME PERIOD AND WILL NOT BECOME EFFECTIVE UNTIL THE STATE OF VERMONT OFFICE OF PURCHASING AND CONTRACTING HAS RECEIVED A NOTICE OF PRICE CHANGE FROM THE MANUFACTURER AND HAVE APPROVED PROPOSED CHANGES.

DELIVERY:

STEEL BLADES - 30-45 DAYS ARO CARBIDE BLADES: 90-150 DAYS ARO

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Smith,Steven D	828-4681	Approved

Phone #: 717-766-0711

			Unit	Max	Max
Line # Item ID	Item Desc	UOM	Price	Qty	Amt

VENDOR CONTACT: DAN CRIBARI PLOW DIV. SALES MGR TEL: 717-766-0711, EXT. 122 FAX: 717-697-6297

EMAIL: PLOWSALES@VALKMFG.COM BLADESALES@VALKMFG.COM

THIS CONTRACT IS ISSUED IN ACCORDANCE WITH THE STATE OF MAINE'S RFP (IN WHICH REQUIREMENTS FOR THE STATE OF VERMONT WERE IDENTIFIED)FOR SNOW PLOW BLADES ISSUED 06/24/2008 AND VENDOR'S RESPONSE DATED 07/15/2008.

STATE OF VERMONT STANDARD STATE CONTRACT PROVISIONS: COMMODITY PURCHASES DATED JUNE 1, 2008 ARE ATTACHED AND INCORPORATED AS PART OF THIS CONTRACT.

TERMS: NET 30 DAYS

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS.

DELIVERY: LIABILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL EQUIPMENT PRICING IS TO INCLUDE F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED, UNLESS OTHERWISE STATED. FACTORY

SECONDS OR REMANUFACTURED PRODUCTS WILL NOT BE ACCEPTED UNLESS SPECIFICALLY REQUESTED BY THE PURCHASING AGENCY. ALL PRODUCTS PROVIDED BY THE CONTRACTOR MUST MEET ALL FEDERAL, STATE, AND LOCAL STANDARDS FOR QUALITY AND SAFETY REQUIREMENTS. PRODUCTS NOT MEETING THESE STANDARDS WILL BE DEEMED UNACCEPTABLE AND RETURNED TO THE CONTRACTOR FOR CREDIT AT NO CHARGE TO THE STATE.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

REPORTING REQUIREMENTS: CONTRACTORS WILL BE REQUIRED TO SUBMIT QUARTERLY PRODUCT SALES REPORT TO THE PURCHASING AGENT PURSUANT TO THE SCHEDULE IN PARAGRAPH 3.13. EACH REPORT MUST CONTAIN THE FOLLOWING INFORMATION: CONTRACT NUMBER; USING DEPARTMENT'S ADDRESS, CONTACT NAME, AND TELEPHONE NUMBER; PRODUCT ORDERED; QUANTITY ORDERED; QUANTITY SHIPPED; AND

PRICE CHARGED, WITH TOTALS FOR EACH PRODUCT FOR EACH REPORTING PERIOD. WE RESERVE THE RIGHT TO REQUEST ADDITIONAL INFORMATION OR TO MODIFY THE REPORTING PERIODS.

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Phone #: 717-766-0711

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REPORTING PERIODS: QUARTERLY REPORTS MUST BE SUBMITTED IN ACCORDANCE WITH THE FOLLOWING SCHEDULE:

REPORTING PERIOD: JANUARY 1 TO MARCH 31 - REPORT DUE APRIL 15

REPORTING PERIOD: APRIL 1, TO JUNE 30 - REPORT DUE JULY 15

REPORTING PERIOD: JULY 1 TO SEPTEMBER 30 - REPORT DUE OCTOBER 15 REPORTING PERIOD: OCTOBER 1 TO DECEMBER 31 - REPORT DUE JANUARY 15

CONTRACT TERMS: THIS CONTRACT WILL BE SUBJECT TO REVIEW THROUGHOUT ITS TERM. THE STATE WILL CONSIDER CANCELLATION UPON DISCOVERY THAT A VENDOR IS IN VIOLATION OF ANY PORTION OF THE AGREEMENT, INCLUDING AN INABILITY BY THE VENDOR TO PROVIDE THE PRODUCTS, SUPPORT, AND/OR SERVICE OFFERED IN THEIR RESPONSE.

VERMONT STATE COLLEGES: THIS CONTRACT IS ALSO AVAILABLE FOR USE BY THE UNIVERSITY OF VERMONT AND THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, COMMUNITY COLLEGE OF VERMONT, AND THE VERMONT TECHNICAL COLLEGE.

TOWNS AND SCHOOLS OF THE STATE OF VERMONT: AT THE BIDDER'S ELECTION POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN STATE CONTRACTS AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY FOR THESE PAYMENTS.

THE FOLLOWING EXCEPTIONS APPLY FOR TOWNS AND SCHOOLS:

VENDOR WILL SUPPLY AT SAME PRICING, BUT F.O.B. PLANT IN NEW KINGSTON PA 17072 AND A MINIMUM 20,000 POUND ORDER WILL APPLY.

AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES.

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT: STEVE SMITH
PURCHASING AGENT
802-828-4681
FAX 802-828-2222
steven smith@state.vt.us

WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the STATE of VERMONT	By the CONTRACTOR
Date:	Date:
Signature:	Signature:
Name:	Name:
Title:	Title:
Email:	Email: